

Business Law	Scope and Sequence
Unit Lesson	Objectives
ROLE OF LAW AND ITS IMPACT ON BUSINESS	
Sources of Law: the Legislative and the Executive Branches	
	Describe the legislative and executive branches of the United States Government and the functions of each branch.
	Explain how a bill becomes a law.
	Explain how the President can veto a bill that has passed in both houses and how Congress can override the President's veto.
	Distinguish between a simple majority and a super-majority.
	Explain what a statute is and why it is considered a primary source of law.
Project: Drafting a Bill	
Sources of Law: the Constitution and the Judicial Branch	
	Describe the functions of the judicial branch of government.
	List the two main requirements in filing a case in federal court.
	Summarize judicial review and the three doctrines limiting this review.
	Explain a few key factors in the evolution of the structure of the federal court system.
	Describe the route of a case beginning in a lower court and going up in the Supreme Court both via the federal and state court systems.
Project: A Supreme Court Case	
The Bill of Rights and Fundamental Guarantees	
	Describe some of the liberties guaranteed in the Bill of Rights.
	Explain how these rights created by the federal government apply to states.
	Distinguish procedural from substantive due process.

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		Explain the equal protection clause and how it prevents government discrimination.
		Select the amendment to the constitution, which protects a certain right.
	Project: Comparing the Bill of Rights with the Universal Declaration of Human Rights (United Nations)	
	Sole Proprietorships and Agency	
		Explain how two business entities of a sole proprietorship and an agency are formed.
		Explain the rights and duties under each business model.
		Explain the laws that apply to sole proprietorships and to agencies.
	Project: Starting a Business	
	Partnerships	
		Explain the levels of responsibility and benefits you will receive in the three types of business entities we have studied so far.
		Explain how agency applies within a different business model.
	Project: Partnerships	
	Corporations	
		Distinguish between various forms of corporations and other business entities.
		Identify the major state and federal regulations that apply to corporations.
		Explain how corporations attract investors.
		Explain the realities of record-keeping and other procedures in day-to-day business and at meetings of the board of directors and shareholders, as required to meet corporate operating standards.
		Know how mergers and acquisitions work.
	Project: Understanding the Tender Offer	
	Test	

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LEGAL CONSIDERATIONS IN BUSINESS LAW		
	Contracts: Basic Elements of Contracts	<p>Identify when a valid contract is created.</p> <p>Identify when a breach of contract occurs and when it can be enforced in court.</p> <p>Begin to notice the variety of transactions in your daily life that are the basis of contract law and see your own obligations and rights under each "contract," even if it is not enforceable in court.</p> <p>Be alert to the ability to create contracts online—by action such as accepting standard terms of use and privacy policies, not returning something after you receive it, or not reading each page of a Web site that you are browsing.</p>
	Project: Identifying Internet Agreements	
	Contracts: Uniform Commercial Code	<p>Identify the difference between a contract for the sale of goods and a contract for the sale of land or services.</p> <p>Identify merchants versus regular people.</p> <p>Understand the types of warranties that are guaranteed by the UCC on every product purchased in the United States.</p> <p>Know how to apply the provisions of the UCC to real contract disputes.</p> <p>Apply this knowledge to Internet sales and possibly international sales of goods.</p>
	Project: Buyers, Sellers, and Warranties	
	Contract Defenses	<p>Recognize when a contract has been invalidly created.</p> <p>Know basic defenses that can be applied to contracts that are being enforced against a client.</p> <p>Apply the information from prior lessons regarding mental disability, agency, age of minor, lack of consideration, invalid offer or acceptance, defective products, or not meeting the requirements of a written contract in specific</p>

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		scenarios (no signature, no description, or no price stated).
	Project: Defensible Defenses	
	Torts: Intentional Torts	
		Explain what a tort is.
		Distinguish a tort from a crime.
		Know what an intentional tort is and list various intentional torts.
		Recognize some of the defenses to these torts.
		Explain what libel and slander are under defamation.
	Project: Review the Lemonade Stand Fact Pattern	
	Torts: Negligence	
		Explain what negligence is.
		Distinguish negligence from an intentional tort.
		Define certain duties owed to others.
		Define Latin terms that refer to breach of duty, such as negligence per se and res ipsa loquitor.
		Distinguish between actual and proximate cause.
		List some of the defenses to negligence.
		Explain how a plaintiff can be compensated for harm done to him or her.
	Project: Lulu the Runaway Dog	
	Torts: Strict Liability and Nuisance	
		Differentiate between negligence and strict liability.
		Give examples of what represents an "abnormally dangerous or ultrahazardous activity."
		Discuss products liability.

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		Distinguish between a public and a private nuisance.
		Name a remedy or two available to deal with nuisance.
	Project: You be the Author: Write Your Own Newspaper Articles	
	Test	
REGULATING A BUSINESS		
	Ethics and the Law: Crimes Against Persons	
		Explain what ethics are.
		Explain how laws punish criminals.
		Define actus reus and mens rea.
		Differentiate between murder and manslaughter.
		Explain what defenses are available and under what circumstances they can be used.
	Project: Know your State's Penal or Criminal Code and Create Your Own Law	
	Ethics and the Law: Crimes Against Property	
		Differentiate between crimes against persons and crimes against property.
		Define specific crimes against property.
		Define white collar crime.
		Name specific white collar crimes.
		Explain what defenses are available for crimes against property.
	Project: Know Your White Collar Crimes	

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	Criminal Procedure	
		Understand some of the constitutional guarantees before an individual is arrested and after.
		Explain why the police need a warrant.
		Provide a basic definition of probable cause.
		Describe what happens after a criminal is arrested.
		List some of the differences between a criminal trial and a civil one.
	Project: Create Your Own Crime	
	Introduction to Administrative Law	
		Understand how an administrative agency is created.
		Know the key functions of an administrative agency.
		Describe the purpose of the Administrative Procedures Act.
		List some of the members of the President's Cabinet.
		Know the difference between the Federal Register and the Code of Federal Regulations.
	Project: Federal Agencies and Their Functions	
	Administrative Law and Adjudication	
		Understand the inspection and investigation duties of an agency.
		Know the agency requirements for a search warrant.
		Differentiate between some aspects of an agency hearing and a trial in civil or criminal court.
		Describe some of the pre-hearing, hearing, and post-hearing steps pursuant to the Administrative Procedure Act.
		Know how due process affects a person's right to a hearing.
		Know which rights are affected when someone is denied due process.

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	Project: News Stories on Federal Agencies	
	Employment, Regulation, and Discrimination in the Workplace	
		Define the Commerce Clause.
		Explain "aggregate" impact and how this relates to interstate commerce.
		Understand how the Commerce Clause is used to prevent discrimination in the workplace.
		Summarize some of the key principles in the Supreme Court cases mentioned that apply the Commerce Clause.
		Know why the Civil Rights Act of 1964 and Title VII are so important.
		Explain the difference between "disparate treatment" and "disparate impact."
		Refer to statutes concerned with employment issues.
	Prepare Scenarios Using Gidgits Galore	
	Test	
GLOBAL COMMERCE		
	Intro to Intellectual Property: Patents	
		Define what represents intellectual property.
		Describe what represents a patent.
		Know the types of patents and which is the most common type obtained.
		Explain where and how to file a patent.
		Know what the requirements are in filing a patent.
		Know what the patent examiner looks for.
		Distinguish "first to invent" from "first to file."

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		Recognize some of the changes that will occur with the introduction of the "America Invents Act."
	Project: Developing a Patent	
	Intro to Intellectual Property: Trademarks and Copyrights	
		Define what represents a trademark.
		Define what represents a copyright.
		Know the difference between a trademark and a service mark.
		Know the different types of trademarks.
		Understand if you need to register your trademark or apply for a copyright to receive state or federal protection.
		Know where and how you need to register a trademark and creative work.
		Cite some examples of trademark and copyright infringements.
		Know the requirements for a copyrighted work.
		Recognize the duration for trademarks and copyrights.
	Project: Applying for a Trademark	
	Electronic Commerce	
		Recognize several of the major issues businesses face in their Internet transactions.
		Understand four major legislative acts and their primary purposes.
		Identify how to resolve e-commerce issues with a variety of laws, including contract law and legislative acts.
	Project: Privacy Issues	
	Globalization and Sources of International Law	
		Define what represents an executive order.
		Describe an executive agreement and how it differs from a congressional executive agreement.

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		Explain the importance of a Free Trade Agreement (FTA).
		Define a treaty.
		Distinguish an executive agreement from a treaty.
		Explain the importance of a treaty in international law.
		Provide examples of customary practices of international law and general principles of international law.
	Project: Look Up a Treaty	
	International Trade, GATT and the WTO	
		Describe some of the benefits of exporting a product or services.
		Summarize what represented the Bretton Woods System.
		Explain what became of the International Trade Organization (ITO).
		Discuss the General Agreement on Tariffs and Trade (GATT) and some of its key provisions.
		Mention some of the ground-breaking changes resulting from the Uruguay Round of Negotiations.
		Explain the importance of a treaty in international law.
		Give examples of customary practices of international law and general principles of international law.
	Project: The WTO Addresses Criticisms Against the Organization	
	International Treaties and the UN, UN Organs and Commissions, and International Courts	
		Share your knowledge of the United Nations (UN) and its organizations.
		Explain what the International Law Commission (ILC) does.
		Discuss the UN Commission on International Trade Law (UNCITRAL) and the Convention on Contracts for the International Sale of Goods (CISG).
		Provide examples of international courts and tribunals and mention some of their key functions.

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	Project: International Courts and Adjudication	
	Test	
PROTECTIONS AND RESOLUTIONS		
	Consumer Law	
		Describe some of the key protections that the government provides to consumers.
		Summarize what the Federal Trade Commission (FTC) does.
		Explain what represents an unfair business practice.
		Discuss some of the information that the Bureau of Consumer Protection (BCP) provides to consumers.
		Distinguish the three key consumer credit protection acts listed.
	Project: Consumer Protection in Action	
	Environmental Law	
		Explain some of the changes taking place in the US in the 1960s and 1970s contributing to citizen activism.
		Summarize the main occurrences of 1970 that promoted environmental protection in the US.
		Describe some of the key goals of environmental legislation.
		Explain the main functions of the Environmental Protection Agency (EPA).
		Discuss some of the key points in the Clean Air and Clean Water Acts, CERCLA, and the Toxic Substances Control Act.
		Briefly address remedies against those who have failed to comply with environmental regulations.
	Project: Global Issues: The Future We Want?	
	Business Protection (Bankruptcy)	
		Understand the difference between three different bankruptcy types: Chapter 7, Chapter 11, and Chapter 13.
		Know that Chapter 7 liquidates all of the debtor's assets in order to repay the creditors.

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		<p>Know that Chapter 11 applies to businesses (or people with vast wealth) and reorganizes the business's debt but keeps the business in operation with a "fresh start."</p> <p>Know that Chapter 13 applies only to individuals and reorganizes personal debt by establishing one small monthly payment over five years to repay all creditors and give the debtor a "fresh start."</p> <p>Be aware of alternatives to bankruptcy and how they are created and enforced.</p>
	Project: Bankrupt Your Business	
	Dispute Resolution	<p>Describe what represents dispute resolution in the US.</p> <p>Differentiate between common law and civil law.</p> <p>Explain what characterizes an adversarial legal system.</p> <p>Discuss certain features of a small claims court and why it may be considered a good option for a potential litigant.</p> <p>Summarize the advantages of settling a case and the actions that can be taken to settle a matter in dispute.</p>
	Project: Create a Business Dispute and Resolve It	
	Alternative Dispute Resolution	<p>Describe what represents alternative dispute resolution (ADR).</p> <p>Distinguish mediation from arbitration.</p> <p>Explain the advantages of mediation and arbitration, as well as disadvantages.</p> <p>Mention a few important points about the Federal Arbitration Act (FAA).</p> <p>Know what options exist should mediation or arbitration not be successful.</p>
	Project: Create an Employment Dispute and Resolve it through Arbitration	
	Career Opportunities in Business Law	

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		Explore public sector job opportunities in the field of business law.
		Explore private sector job opportunities in the field of business law.
		Discuss the various types of legal careers available in the field of business law.
		Explore strategies to use in job-searching and networking.
	Project: Career Assessment	
	Test	
COURSE REVIEW AND EXAM		
	Review	
		Review the course to prepare for the final exam.
	Exam	